

ACCOMPLISHMENTS

- Conceptualize, develop and implement programs for identifying trend, creating strategic plans, and implements measures toward the prevention of similar occurrences in the future.
- Assure financial success of hotel by performing fiscally responsible. Managed annual budgets from \$250,000 to \$1.2 Million including safety programs, equipment, personnel and others. Engage hotel management and staff in compliance with OSHA rules, regulations and policies.
- As a member of management, I provide consultation, professional representation and expert testimony in litigation regarding prosecution, defense and/or liability cases.
- Continue to develop and maintain ongoing training classes on federal mandated safety practices and lead investigator of crime, incidents and medical emergencies. Improved safety efficiencies by 40% in first year of hotel opening.
- Develop and maintain ongoing training classes on federal mandatory safety practices, e.g. Bloodborne Pathogens, Material Safety Data Sheets, Emergency Evacuation Drills, Manager on Duty, Hotel Fire Brigade, and hotel leadership/general hotel population.
- Assure the proper handling (Lead Investigator) of crime, incidents, Medical Emergencies as well as traffic.
- Assure financial success of our hotel via a **weekly conference regarding the Labor Analysis Report in conjunction with the Labor Analysis Justification Documentation and overview of departmental expenditures**

EXECUTIVE PROFILE

Dynamic, multi-faceted, results-oriented Asset Protection/Risk Management/Loss Prevention Executive possessing extensive industry knowledge coupled with comprehensive experience demonstrating quantifiable achievements and expertise encompassing all facets of balancing operational efficiencies and personnel development. Take pride in ability to effectively combine corporate objectives and values with professional goals and work ethic. Employ proactive management and strong leadership techniques to spearhead accomplishment-driven workplace environment, resulting in employee loyalty. Build and foster strategic business relationships with organizational hierarchy and C-level executives, maintaining customer satisfaction at all levels.

Core Competencies:

- **Public Speaking & Presentations**
- **Policy & Procedure Development & Implementation**
- **Staff Training**
- **Leadership & Mentoring**
- **Budget Development, Allocation & Monitoring**
- **Multi-Site Operations**
- **Staff Performance Optimization**
- **Program Design, Development & Implementation**
- **Planning & Prioritization**
- **Problem Resolutions**
- **Special Event Planning & Management**
- **Problem Resolutions**

EXPERIENCE

ROBINSON SECURITY CONSULTANCY Atlanta, Georgia, **5/2007 – Present** **MANAGING DIRECTOR, PRINCIPAL CONSULTANT**

As owner and principal, I provide consultation regarding the latest information demonstrating through industry knowledge and application of security operations, strategic planning, training and total quality management (TQM) to ensure organizational assets are secure. I possess sound awareness of high-level security protocols, OSHA regulations, client relations and government liaison. Collaborating with our customers in a managed process enables success in many program implementations. I am committed to implementing customer requirements to ensure a high return on investment quickly with minimal risks. I engage in partnerships that ensure delivery of operational processes and best practices. By embracing and fostering client relationships to achieve an in-depth and comprehensive joint venture that encompasses personalized consulting services, service excellence and quality products.

THE ST. REGIS Atlanta, Georgia, **3/2009 – Present** **DIRECTOR OF SECURITY**

The management of Security Services staff at flagship property for The Starwood Hotels & Resorts A Mobile Five Star, AAA Five Diamond hotel in the heart of the financial district (Buckhead) Atlanta, GA with emphasizes on providing consistently efficient, effective and high-quality professional security services, via sound leadership in a multitude of guest related scenarios, coupled with providing a secured work environment for the guest, patrons, and the staff of the St. Regis, Atlanta Hotel and Residences.

The RITZ CARLTON Atlanta, Georgia, **9/2004 – 4/2007** **DIRECTOR OF LOSS PREVENTION**

The management of Loss Prevention staff at one of three landmark hotels for The Ritz-Carlton Hotel Company, LLC. A historic Mobile four star, AAA Five Diamond hotel in downtown Atlanta, GA with emphasizes on providing consistently efficient, effective and high-quality professional security services, via sound leadership in a multitude of guest related scenarios, coupled with providing a secured work environment for the guest, patrons, and the ladies and gentlemen of the Ritz-Carlton Hotel Company, LLC. Achieved low EIF (Employee Injury Frequency) and Severity to surpass expected goal.

- Assure financial success of our hotel via an ***in-depth and comprehensive employee accident prevention program (Worker Compensation) in conjunction with*** compliance with ***OSHA*** rules, regulations and policies.
- In the role of liaison, provide ***consultation, professional representation and expert testimony*** in scenarios wherein litigation is involved regarding prosecution, defense, and/or liability.

REFERENCE QUOTES

“Bernard takes an important role in creating, conducting and following up on each and every security related training in the hotel).... “ (PMP/St. Regis)

“Bernard brings to the team business knowledge and experience to generate strategies to achieve business goals.... “ (LPA/RCHC)

“Bernard openly share relevant information with the team, promote team spirit and recognize team success).... “ -- (LPA/RCHC)

“As my duties include safeguarding the health and safety of Lockheed Martin executives as they attend various meetings, events and functions, it is imperative that I forge strong relationships with as many security/law enforcement professionals as possible. ... Bernard’s vision, attention to detail and willingness to make everyone he works with “look like a hero” makes seeing an event scheduled a welcome sight.” (Patrick Cooper, Industrial Security Representative, Lockheed Martin Aeronautics Co.)

ATLANTA MARRIOTT SUITES MIDTOWN Atlanta, Georgia, **8/2003 – 4/2004**

DIRECTOR OF LOSS PREVENTION

Serve in the capacity of Chief of Loss Prevention, responsible for the equal dissemination of designated assignments within the loss prevention department. Scope of responsibility is broad and includes the first line supervision of security staff members. Engage in vital role of orientation of new associates regarding OSHA regulations SLOP for property. Perform mock drills involving various emergency scenarios. Conduct training classes on security rules, regulation, policy, procedure and emergency evacuations of property. Additional responsibility for the overall compliance of security staff with the goal of the department, in conjunction philosophy with the Marriott International as it relates to the hospitality industry.

SECURITY EXPERTS INCORPORATED Atlanta, Georgia, **7/1998 – 7/2003**

DIRECTOR OF SECURITY SOUTHEAST REGION

Served as a member of management as a Senior Area Supervisor until my being appointed to Director of Security of Atlanta Region in November 2002 by the Southeast Regional Operations Manager.

- Developed and implemented the security coverage for high profile clients (2001 and 2002 American Idol security coverage)
- Negotiation of new contracts
- Developed and maintained an ongoing communicative relationship with law enforcement within the jurisdiction of the adjacent account area
- Implemented safeguards to assure security licensing, training and regulations prior to the placement of staff onto accounts in the Atlanta area. (Area malls, Atlanta Hartsfield International Airport)
- Work in a joint venture with the New York and Savannah, GA office branch management on security related issues.

ATLANTA MARRIOTT MARQUIS Atlanta, Georgia, **4/1997 – 7/2003**

MANAGER ON DUTY / LOSS PREVENTION SUPERVISOR

Serve in the capacity of supervisor for designated assignments within the loss prevention department. Scope of responsibility is broad and includes the first line supervision of security staff members. Conduct training classes on security rules, regulation, policy, procedure and emergency evacuations of property. Additional responsibility for the overall compliance of security staff with the goal of the department, in conjunction philosophy with the Marriott International as it relates to the hospitality industry.

BARTON PROTECTIVE SERVICES Washington, DC/ Atlanta, Ga, **6/1994 – 8/1997**

FIELD / ACCOUNT MANAGER

Washington, DC

Served in the capacity of Field Manager in the upscale executive office district of downtown Washington, DC, for the Carr Real Estate Account. Scope of responsibility was broad and the first line supervision of security staff strategically placed in thirty-two executive office buildings in and around downtown Washington, DC. Assured the security staff members meet the compliance for the District of Columbia for licensing, training, and additional prerequisites set by the licensing commission.

Atlanta, GA

Served in the capacity of Account Manager in the high security executive office building of Hewlett-Packard Support Center in Kennesaw, GA. Assured the security staff met compliance through training on proper account for any and all civilians on the property, as it relates to the sensitive data at the support center. Scope of responsibility was the first line supervision of security staff at several of executive office buildings in wildwood park.

EXCLUSIVE OPERATIONS

As Director of Security Services, I work very closely with federal, state and local law enforcement agencies to foster a professional relationship and team environment to ensure proper and rapid response to incidents on property. As a member of the Atlanta Downtown Association of Director of Loss Prevention and Security, we meet on a monthly basis to keep abreast of any security related issues that affects our daily operations.

Government Contracts:

- Presidential, Vice Presidential and other federal state officials
- National Defense Intelligence Association
- Military Land Symposium
- Political Fundraiser

Corporate Accounts:

- Technology giants (Microsoft, IBM, and others)
- Medical, Dental and Legal Associations

Commercial Accounts:

- Gift and Rug show
- American Society of Industrial Security
- Commercial Freight Lines (Lufthansa, Korean Airlines, World Airways, and more)

Entertainment Details:

- All Professional sporting teams
- Various entertainment high-profile celebrities

CORPORATE PROPERTY INVESTORS Atlanta, Georgia, 12/1993 – 6/1994 (CHIEF) DIRECTOR OF SECURITY

Appointed to serve in the capacity of security director by the senior property management of North Lake Mall. Scope of responsibility is broad and included first line supervision of security staff, development and implementation of security programs. Maintained an ongoing communication link between security management and the retail clientele. Additional responsibility for the overall compliance of security staff with the goal of Corporate Property Investors (CPI) in the providing services to the retail clientele.

COLT SECURITY INCORPORATED Atlanta, Georgia, 12/1992 – 11/1993 SECURITY ACCOUNT DIRECTOR

Served in the capacity of account manager for the United Parcel Services Account. Scope of responsibility is broad and included first line supervision of security staff, development and implementation of security programs. Maintained an ongoing communication link between security management and the management of United Parcel services. Assured all security staff met the strict prerequisites and training prior to assignment on the account. Managed a system requiring 1800 hours plus a week, conducted a mandated orientation class, security functions.

SAVANNAH POLICE DEPARTMENT Savannah, Georgia, 6/1983 – 12/1992 LAW ENFORCEMENT OFFICER

- Law enforcement officer
- Field Training Officer
- Homicide Investigator
- Juvenile and Sex Crime Investigator
- Emergency Response Team member (ERT-SWAT)
- Special Operations

EDUCATION

WALDEN UNIVERSITY, Minneapolis, Minnesota, May 2008
Masters of Business Administration, Global Business

My coursework enabled me to encounter real-world issues and trends with coursework that emphasizes my skills to make me a more effective business communicator, successful collaborator, creative thinker, and a world-class manager prepared to work both domestically and internationally.

GEORGIA STATE UNIVERSITY, Atlanta, Georgia, May 2003
Bachelors of Arts (BA) Journalism in Public Relations/Minor in Criminal Justice

PROFESSIONAL DEVELOPMENT

- The Ritz-Carlton Hotel Company, L.L.C. (Certified, Staff Interview Analyst)
- The Educational Institute of the American Hotel & Lodging Association (Certified Labor Management System)
- The Educational Institute of the American Hotel & Lodging Association (Certified Lodging Security Director **CLSD**)
- Hartsfield/Jackson-Atlanta International Airport/Department of Aviation Security Clearance
- Georgia Peace Officers Standards & Training Council Graduate (Police Academy)
- United States Armed Forces Honorable Discharge (US Army)

--- References and relevant documents provided upon request. ---